

Remote Staffing

Salary Guide 2026

A comprehensive comparison of US local hiring costs versus managed remote staffing through Teckas

Teckas Technologies Pvt. Ltd.

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Save 60-70% on staffing costs with fully managed remote professionals from India.

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All salary figures are based on US market data from Bureau of Labor Statistics, Glassdoor, and Indeed as of early 2026. Teckas rates reflect fully managed placements including salary, benefits, HR, payroll, IT setup, and ongoing management.

1. Why Remote Staffing from India

The cost of hiring in the US continues to rise. The average US hire costs \$4,700 in recruitment expenses and takes 42 days to fill. Benefits add 30-40% on top of base salary. For small and mid-sized businesses, these costs are unsustainable.

India offers a deep pool of English-fluent, degree-holding professionals with strong technical skills and cultural alignment with Western business practices. With Teckas, you get:

Full-time dedicated professionals - 40 hours/week, working your business hours

60-70% cost savings - Compared to equivalent US-based hires

Fully managed service - HR, payroll, IT, benefits - all handled by us

Hire in 7 days - From first call to productive team member

Zero risk - 30-day satisfaction guarantee + free replacement

No lock-in - Month-to-month contracts, cancel anytime

2. Salary Comparison Overview

Below is a high-level comparison across all 8 role categories. Detailed breakdowns follow on subsequent pages.

Role Category	US Annual Salary	Teckas Monthly Rate	Teckas Annual Cost	Annual Savings
Virtual Assistants	\$42,000 - \$55,000	\$1,200 - \$1,500	\$14,400 - \$18,000	\$24,000 - \$37,000
Customer Support	\$38,000 - \$48,000	\$1,200 - \$1,500	\$14,400 - \$18,000	\$20,000 - \$30,000
Sales & Lead Gen	\$50,000 - \$65,000	\$1,400 - \$1,800	\$16,800 - \$21,600	\$28,400 - \$43,400
Accounting	\$48,000 - \$65,000	\$1,400 - \$1,800	\$16,800 - \$21,600	\$26,400 - \$43,400
Digital Marketing	\$50,000 - \$70,000	\$1,400 - \$1,800	\$16,800 - \$21,600	\$28,400 - \$48,400
Tech & Development	\$75,000 - \$110,000	\$2,000 - \$2,500	\$24,000 - \$30,000	\$45,000 - \$80,000
Design & Creative	\$50,000 - \$72,000	\$1,400 - \$1,800	\$16,800 - \$21,600	\$28,400 - \$50,400
Operations & PM	\$45,000 - \$60,000	\$1,200 - \$1,500	\$14,400 - \$18,000	\$27,000 - \$42,000

Note: US salary figures do not include benefits, which typically add 30-40% to total compensation cost. Teckas rates are all-inclusive.

3. Virtual Assistants & Executive Assistants

Dedicated professionals who manage your calendar, inbox, travel arrangements, and day-to-day administrative tasks so you can focus on strategic decisions.

	US Local Hire	With Teckas	You Save
Annual Cost	\$42,000 - \$55,000/year	\$14,400 - \$18,000/year	Up to \$37,000/year per hire

Roles Available:

Executive Assistant | Personal Assistant | Administrative Assistant | Data Entry Specialist | Research Analyst | Travel Coordinator

Tools They Know:

Google Workspace | Microsoft 365 | Slack | Notion | Asana | Trello | Calendly | HubSpot

4. Customer Support & Success

Professional support agents who represent your brand with empathy and expertise across phone, email, and live chat - available in your timezone or 24/7.

	US Local Hire	With Teckas	You Save
Annual Cost	\$38,000 - \$48,000/year	\$14,400 - \$18,000/year	Up to \$30,000/year per hire

Roles Available:

Customer Service Representative | Live Chat Agent | Help Desk Agent | Technical Support Specialist | Customer Success Manager

Tools They Know:

Zendesk | Freshdesk | Intercom | HubSpot Service Hub | Salesforce | LiveChat | Gorgias

5. Sales & Lead Generation

Trained outbound and inbound sales professionals who fill your pipeline, book meetings, and close deals.

	US Local Hire	With Teckas	You Save
Annual Cost	\$50,000 - \$65,000/year	\$16,800 - \$21,600/year	Up to \$43,400/year per hire

Roles Available:

Sales Development Rep (SDR) | Business Development Rep (BDR) | Appointment Setter | Cold Caller | Inside Sales Rep | CRM Manager

Tools They Know:

Apollo.io | LinkedIn Sales Navigator | HubSpot | Salesforce | Pipedrive | Instantly.ai | Outreach

6. Accounting & Bookkeeping

Qualified accountants and bookkeepers who manage your financial operations with precision - from daily reconciliation to monthly close.

	US Local Hire	With Teckas	You Save
Annual Cost	\$48,000 - \$65,000/year	\$16,800 - \$21,600/year	Up to \$43,400/year per hire

Roles Available:

Bookkeeper | Accounts Payable/Receivable Specialist | Payroll Processor | Tax Prep Assistant | Financial Analyst

Tools They Know:

QuickBooks | Xero | FreshBooks | Wave | Sage | Excel/Sheets | Gusto | ADP

7. Digital Marketing

Marketing professionals who drive traffic, engagement, and revenue through data-driven strategies across all digital channels.

	US Local Hire	With Teckas	You Save
Annual Cost	\$50,000 - \$70,000/year	\$16,800 - \$21,600/year	Up to \$48,400/year per hire

Roles Available:

Social Media Manager | SEO Specialist | Content Writer | PPC Manager | Email Marketing Specialist | Marketing Coordinator

Tools They Know:

HubSpot | Mailchimp | Google Ads | Meta Ads | SEMrush | Ahrefs | Canva | Hootsuite

8. Tech & Development

Skilled developers, QA engineers, and IT support professionals who build, test, and maintain your technology infrastructure.

	US Local Hire	With Teckas	You Save
Annual Cost	\$75,000 - \$110,000/year	\$24,000 - \$30,000/year	Up to \$80,000/year per hire

Roles Available:

Full-Stack Developer | Frontend Developer | Backend Developer | QA Tester | IT Support Specialist | DevOps Engineer | Mobile Developer

Tools They Know:

React | Node.js | Python | AWS | Azure | JIRA | GitHub | Docker | Kubernetes

9. Design & Creative

Creative professionals who bring your brand to life across every visual touchpoint - from social graphics to full brand identities.

	US Local Hire	With Teckas	You Save
Annual Cost	\$50,000 - \$72,000/year	\$16,800 - \$21,600/year	Up to \$50,400/year per hire

Roles Available:

Graphic Designer | UI/UX Designer | Video Editor | Motion Graphics Designer | Brand Designer | Presentation Specialist

Tools They Know:

Figma | Adobe Creative Suite | Canva | After Effects | Premiere Pro | InVision | Sketch

10. Operations & Project Management

Operational specialists who keep your business running smoothly - coordinating projects, managing workflows, and optimizing processes.

	US Local Hire	With Teckas	You Save
Annual Cost	\$45,000 - \$60,000/year	\$14,400 - \$18,000/year	Up to \$42,000/year per hire

Roles Available:

Project Coordinator | Operations Assistant | HR Coordinator | Procurement Specialist | Quality Analyst | Process Improvement Specialist

Tools They Know:

Asana | Monday.com | Trello | ClickUp | Notion | Slack | Microsoft Project | Smartsheet

11. What's Included in Every Placement

Every Teckas placement includes the following at no additional cost:

Category	What's Included	Details
Recruitment	Full sourcing & screening	Skills tests, English assessment, background checks
Employment	Legal employment in India	Contracts, compliance, labor law adherence
Payroll & Benefits	Full payroll processing	Monthly salary, PF, ESI, health insurance
IT Setup	Computer & internet	Laptop, high-speed internet, backup power
Management	Dedicated account manager	Weekly check-ins, performance reviews, issue resolution
Replacement	Free replacement guarantee	If it's not a fit, we replace at no cost
Security	Data protection	NDA, DPDP Act compliance, secure infrastructure
Support	Ongoing support	Direct Slack/email access to your account manager

12. How to Get Started

Step 1: Book a Free Discovery Call

Schedule a free 30-minute call. We discuss the role, your workflow, preferred working hours, and budget.

Step 2: Review Vetted Candidates

Within 5-7 business days, we present a shortlist of qualified candidates with resumes, skill scores, and video introductions.

Step 3: Start Working Together

Once you select your hire, we handle onboarding, IT provisioning, and ongoing HR. Your new team member is productive from day one.

Ready to save 60-70% on your next hire?

Book your free discovery call at teckas.com/contact.html

Or email us at hello@teckas.com

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This guide is for informational purposes. Actual rates may vary based on role complexity and requirements.